



**Career Excel
Academy**

Higher Education

5 Day Masterclass in

PROPERTY AND SHOPPING CENTRE MANAGEMENT

Department of Facilities Management

2026

PRESENTATION

NQF5

1st year University level

LOCATION

Career Excel Academy

FORMAT

5 day face to face
classroom attendance

DATES & DURATION

17 - 21

August

PROGRAMME

FEES

Online

R17 600

In Class

R22 000

**Capitec Education
Finance**

5 DAY CERTIFICATE PROGRAMME

PROPERTY & SHOPPING CENTRE MANAGEMENT

OBJECTIVE

The objective of this programme is to equip students with a knowledge base suitable for managing commercial buildings and shopping centres specifically.

* NOTE

Delegates will be required to do preparatory reading work in the evenings in order to enhance class & group discussions.

OUTCOME

Delegates will be able to produce an assignment that can be used as a framework to compile their own instruction manual for Commercial and Shopping Centre Management Practice. This can be developed into a workplace manual and the practical application of knowledge that promotes excellence in how to get the job done!

DAILY SCHEDULE

(Monday Registration 7:30-8:30)

08:15 – 10:45	1	Lecture Session 1	2 hrs
10:15 – 10:30		Refreshments	
10:30 – 12:30	2	Lecture Session 2	2 hrs
12:30 – 13:15		Lunch	
13:15 – 14:45	3	Lecture Session 3	1.5 hrs
14:45 – 15:00		Refreshments	
15:00 – 16:30	4	Lecture Session 4	1.5 hrs

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CLASS TOPICS

MONDAY

1. Introduction
2. Role of Shopping Centres
3. Retailing Terminology
4. The Retail Market
5. Market Research
6. Location Studies
7. Feasibility Analysis

TUESDAY

1. Shopping Centre Planning & Design
2. Shopping Centre Development
3. Design & Management of Services
4. Parking Design & Management
5. Functions of the Shopping Centre Manager
6. Profile of the Manager
7. The Manager/Owner Relationship

WEDNESDAY

1. Principles of Maintenance
2. Execution of Maintenance
3. Building Condition Assessment
4. Maintenance Prioritising & Procurement, SLAs, Outsourcing
5. Commercial and Contract Law in The Property Industry:
 - Commercial law
 - Contract law
 - Property law
 - Town planning zoning: Legal aspects

THURSDAY

1. Financial Management Overview And Budgets & Operating Costs
2. Risk Management:
 - Terminology
 - Risk Management Fundamentals
 - Types Of Risk
3. Delict
4. Security
5. Disaster Management
6. Shopfront Presentation & Display

FRIDAY

1. Contracts of lease for shopping space
2. Leasing of shopping space, measurement of floor areas, the Green Lease
3. Marketing and PR
4. Future directions (E-commerce, AI)
5. Evaluations
6. Practice Assignment Discussion
7. Knowledge Gained Survey and Lecturer & Course Evaluations

ASSESSMENT

Assignment	80%
Knowledge Gained: A Survey	20%
Groupwork Activities	
Class Discussions & Presentations	
Quiz & Case Study	
Reflection	

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Course Leads



MR. KAREL OBERHOLZER

Karel obtained an honours degree in Urban Geography from the University of the Orange Free State and an MBA from the Potchefstroom University Business School. He started his career at FNB's branch and ATM network planning division. Over the span of 14 years at the Bank Karel worked at various departments and divisions gaining valuable analytical, project management and general business experience.

He ended his career at the Bank, heading the advanced analytics and data modelling department. From June 2007 Karel was heading the ECE Project Developments Company, a subsidiary of a property syndication and investment business, providing programme and project management services to both the property development and information technology environments.

Karel was appointed as Senior Project Manager at Calgro M3 in January 2009 where he was responsible for various residential housing developments spanning across different market segments over the entire property development life cycle and value chain. This included mid to high income residential development, retirement estate as well as fully integrated housing projects requiring Government funding.

Karel started a property development and project management consulting company, named O5 Projects during the course of 2018. In addition to the consulting company Karel took up full time employment at the Bigen Group (Engineering Consulting) at the end of 2019 till July 2022, as senior property development manager. From August 2022 Karel become part owner and director of the Innovative Consolidated Group, a holding company with various subsidiaries including a steel construction company, educational institution, property development company and other.



PROF. CHRIS CLOETE

Chris Cloete was Professor at the Department of Construction Economics, University of Pretoria from 1989, where he also held the endowed SACSC Chair in Shopping Centre Studies (2016-2020). He was appointed as HOD (Property Development) at Career Excel Academy (CEA) in 2023.

He studied at the University of Pretoria, Oxford University (England) and at UNISA. Simultaneous with completing a PhD in Chemistry in 1973 he completed a BA(Hons) (Philosophy, cum laude), and later also did a MBL (1982) and a BTh in 1993 (both awarded cum laude).

At university he had been chairman of the Men's residence Mopane, Chris Cloete was Professor at the Department of Construction Economics, University of Pretoria from 1989, where he also held the

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At university he had been chairman of the Men's residence Mopane, member of the Students Representative Council, and National President of the University Science Students Association of South Africa. He received Dux Colours for Leadership in 1971.

He has been a part-time lecturer in chemistry at UP (1971–72), senior scientist at the CSIR as coordinator in the National Programme for Environmental Sciences (1975–1979), property development manager at a construction company (1980–1985) and managing director of a project management company (1985–1989). He was responsible for the development and/or marketing of a number of residential schemes and retirement villages, an office block and the first sectional title medical centre in South Africa. He has consulted widely for a number of clients in the private as well as public sector.

He joined the University of Pretoria in 1990 and developed the first MSc (Real Estate) degree in South Africa. He is past Chairman of the SA Property Education Committee, past national councillor of the SA Property Owners' Association and past president of the Institute of Property Practitioners of SA.

He is author or co-author of more than 150 papers in peer-reviewed academic journals and national and international conference proceedings and is the author or editor of 11 books on property. He has been study leader for about 100 MSc mini-dissertations, study leader or co-study leader for 6 PhD theses and external examiner at a number of South African universities

He is course leader for a large number of regular adult educational courses in real estate. These courses have been attended by more than 10 000 delegates over the past 30 years and have also been presented in Botswana, Namibia, Nigeria, Ghana, Tunisia and India. He developed the curricula for a number of courses offered by SAPOA and the SA Council of Shopping Centres. He reviewed the Property Unit Standards on request of the Services SETA (2003) and served on the Working Group for development of Unit Standards for Social Housing. He served on the SGB for Quantity Surveyors), was chairman of Property Domain Champions committee and also served as deputy chairman of the Working Group for the Municipal Valuers Qualifications. He was co-recipient of a R3,26 million 3-year NRF research grant on the resilience of cities and has been a C3 rated NRF researcher.

He has received a number of professional and academic awards, including post-graduate bursaries by the University of Pretoria, the Industrial Development Corporation of SA (one of 5 awards on a national basis), the British Council Fellowship for South Africa (taken up at the University of Oxford, UK 1973–1975, an Outstanding Academic Achiever award at the University of Pretoria, twice an Award for Innovation in Education at the University of Pretoria and the first Honorary Life Membership of the SA Council for Shopping Centres. In 2005 he was named a Fellow of the Royal Institution of Chartered Surveyors (RICS) as Eminent Member (the first in Africa).

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Contact Details

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